



FastTRACK

What is the *FastTRACK*?

FastTRACK is a supercharged career path that gives new Shaklee Business Leaders the ability to earn up to \$89,000 in *FastTRACK* bonuses, on top of all other compensation.*

How do you get on the *FastTRACK*?

Become a Distributor with the purchase of one of our Success Packs (the Success Packs give you Qualified Distributor status, which is a requirement to earn *FastTRACK* rewards). Next, build to Director, the first Business Leader rank, to begin your *FastTRACK*. **Get started today!**

Complete details can be found in the 2019-2020 Shaklee Incentive Programs Booklet.

*Please see reverse side for details.

 **Shaklee**[®]
Creating Healthier Lives[®]

FastTRACK At-A-Glance

Average Annual Income*	\$14,407	\$22,217	\$33,716	\$48,888	\$63,999	\$96,411	\$121,455	\$207,773
	SENIOR DIRECTOR	COORDINATOR	SENIOR COORDINATOR	EXECUTIVE COORDINATOR	SENIOR EXECUTIVE COORDINATOR	KEY COORDINATOR	SENIOR KEY COORDINATOR	MASTER COORDINATOR
How many months do you have to achieve the rank once you promote to Director?	6 months	9 months	12 months	15 months	18 months	24 months	30 months	36 months
Personal Volume	100	100	100	100	100	100	100	100
Personal Group Volume §	2000	2000	2000	2000	2000	2000	2000	2000
Organizational Volume		5000 [∞]	10,000	20,000	30,000	50,000	75,000	100,000
Volume Outside the Largest Leg			5000 [∞]	10,000 [∞]	15,000 [∞]	25,000	37,500	50,000
Number of Fully Qualified Director Legs with 2000 UGV**	1	2	2	3	3	4	5	6
Number of consecutive months at this Paid As Rank†	2	2	2	2	2	2	2	2
EARN	UP TO \$1,000	UP TO \$3,000	UP TO \$5,000	UP TO \$10,000	UP TO \$15,000	UP TO \$15,000	UP TO \$15,000	UP TO \$25,000
Payout breakdown—must be completed within 11 months of first payment	10 equal monthly payments of \$100	10 equal monthly payments of \$300	10 equal monthly payments of \$500	10 equal monthly payments of \$1,000	10 equal monthly payments of \$1,500	10 equal monthly payments of \$1,500	10 equal monthly payments of \$1,500	10 equal monthly payments of \$2,500
Matching Bonus paid to Original Sponsor‡	50% of each earned bonus	50% of each earned bonus	50% of each earned bonus	50% of each earned bonus	50% of each earned bonus	50% of each earned bonus		

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*The 2017 Average Income for the Business Leader ranks ranged from \$10,658 for Directors to \$569,520 for Presidential Master Coordinators. Average annual income for each rank is calculated monthly based on information reported on Form 1099-MISC for all U.S. Business Leaders who achieved the rank that month. The sum of these monthly averages is the figure reported. Results will vary with effort. Shaklee Corporation does not guarantee that any particular income level will be achieved.

**Unencumbered Group Volume (UGV): a Business Leader's Personal Group Volume (PGV), excluding the Personal Group Volume of a First Generation Director in the month the First Generation Director promotes. If a First Generation Leader who counts for qualification does not have 2000 Unencumbered Group Volume, then there must be at least one Business Leader in that Business Leader Leg who has 2000 Unencumbered Volume who can count as your "backup."

†Must Maintain the Paid As Rank consecutively with no Volume Grace Months or waivers.

‡Original Sponsor: the first sponsor of a Shaklee Family Member. To qualify for a Matching Bonus you must be the Original Sponsor, be a Qualified Distributor and be a qualified Director the month the participant earns a FastTRACK bonus. No Volume Grace Months or waivers may be used during this time. If the Original Sponsor does not meet the requirements to be paid the Matching Bonus then the (current) Sponsor will be paid if they meet the requirements.

∞For qualification of FastTRACK rewards at the Coordinator, Senior Coordinator, Executive Coordinator, and Senior Executive Coordinator ranks, additional requirements apply. For FastTRACK Coordinator, an OV total of 5000 must be achieved. For FastTRACK Senior Coordinator, Executive Coordinator, and Senior Executive Coordinator OV Outside the Largest Leg of 5000 OV, 10,000 OV, and 15,000 OV, respectively, must be achieved.

§Must have a minimum of five Members, Distributors and/or Associates in your Personal Group place an order each month a FastTRACK bonus is earned.