

Shaklee Dream Plan Rewards and Requirements



PERSONAL GROUP												
Volume	Bonus											
250	4%											
500	8%											
1000	12%											
1500	14%											
2000+*	20%	DIRECTOR	SENIOR DIRECTOR	COORDINATOR	SENIOR COORDINATOR	EXECUTIVE COORDINATOR	SENIOR EXECUTIVE COORDINATOR	KEY COORDINATOR	SENIOR KEY COORDINATOR	MASTER COORDINATOR	SENIOR MASTER COORDINATOR	PRESIDENTIAL MASTER COORDINATOR**
INCOME												
Average of lowest 1/3*		\$4,442	\$7,123	\$10,692	\$18,236	\$29,719	\$40,171	\$60,573	\$81,088	\$117,069	\$210,456	\$312,315
Average*		\$10,658	\$14,407	\$22,217	\$33,716	\$48,888	\$63,999	\$96,411	\$121,455	\$207,773	\$264,275	\$569,520
Average of highest 1/3*		\$19,607	\$24,828	\$37,360	\$52,856	\$70,797	\$91,466	\$141,862	\$174,236	\$335,605	\$326,387	\$941,308
REQUIREMENTS												
Personal Volume		100	100	100	100	100	100	100	100	100	100	100
Personal Group Volume		2000	2000	2000	2000	2000	2000	2000	2000	2000	2000	2000
Organizational Volume					10,000	20,000	30,000	50,000	75,000	100,000	200,000	500,000
Volume Outside Largest Leg								25,000	37,500	50,000	100,000	250,000
Director Legs			1	2	2	3	3	4	5	6	8	10
CASH												
Generation 1 + Infinity			6%	6%	6% + 2%	6% + 3%	6% + 4%	6% + 5%	6% + 6%	6% + 7%	6% + 7.5%	6% + 8%
Generation 2 + Infinity			3%	4%	5% + 2%	6% + 3%	6% + 4%	6% + 5%	6% + 6%	6% + 7%	6% + 7.5%	6% + 8%
Generation 3 + Infinity						4% + 3%	4% + 4%	4% + 5%	4% + 6%	4% + 7%	4% + 7.5%	4% + 8%
Generation 4 + Infinity								4% + 5%	4% + 6%	4% + 7%	4% + 7.5%	4% + 8%
Generation 5 + Infinity										3% + 7%	3% + 7.5%	3% + 8%
Generation 6 + Infinity											3% + 7.5%	3% + 8%
Infinity												
Infinity Check Match									10%	15%	20%	25%
Presidential Bonus												UP TO 1%
CARS												
Car Volume			5000		7000		9000		13,000	15,000		
Car Bonus (per month)			\$225-\$250		\$325-\$375		\$400-\$450		\$450-\$500	\$500-\$600		Keys
TRIPS												
2019-2020 Incentive Trips/ Celebrations		New Directors Conference		Dream Trip				Top Achievers + Hometown Celebration		San Francisco		

*Average annual income includes all Dream Plan Rewards and is based on the monthly amounts reported on Form 1099-MISC for all Business Leaders at that rank. The sum of these monthly averages is the figure reported in the income disclosure statement. For the Low and High averages, the lowest 1/3 and the highest 1/3 of the amounts reported on Form 1099-MISC for all Business Leaders at that rank is averaged, and the sum of these monthly averages is the figure reported, or, where sample size is small for a given rank, the Low and High figures are the sum of the absolute low and absolute high amounts reported for each month. **Two Paid As Master Coordinator Legs are required. *Requires appointment to Director.

For full requirements, see the Statement of Privileges and Responsibilities of Shaklee Family Members and the 2019-2020 Incentive Booklet at Shaklee.com/dreamplan_details