<table>
<thead>
<tr>
<th>PERSONAL GROUP</th>
<th>DIRECTOR</th>
<th>SENIOR DIRECTOR</th>
<th>COORDINATOR</th>
<th>SENIOR COORDINATOR</th>
<th>EXECUTIVE COORDINATOR</th>
<th>SENIOR EXECUTIVE COORDINATOR</th>
<th>KEY COORDINATOR</th>
<th>SENIOR KEY COORDINATOR</th>
<th>MASTER COORDINATOR</th>
<th>SENIOR MASTER COORDINATOR</th>
<th>PRESIDENTIAL MASTER COORDINATOR</th>
</tr>
</thead>
<tbody>
<tr>
<td>Volume</td>
<td>Bonus</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>250</td>
<td>4%</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>500</td>
<td>8%</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>1000</td>
<td>12%</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>1500</td>
<td>14%</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>2000+</td>
<td>20%</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Average of lowest 1/3*</td>
<td>$4,512</td>
<td>$7,370</td>
<td>$10,703</td>
<td>$18,919</td>
<td>$31,095</td>
<td>$41,255</td>
<td>$59,768</td>
<td>$84,836</td>
<td>$122,939</td>
<td>$203,749</td>
<td>$333,963</td>
</tr>
<tr>
<td>Average*</td>
<td>$10,608</td>
<td>$13,579</td>
<td>$22,105</td>
<td>$33,919</td>
<td>$49,479</td>
<td>$65,259</td>
<td>$98,925</td>
<td>$122,299</td>
<td>$208,246</td>
<td>$302,215</td>
<td>$588,028</td>
</tr>
<tr>
<td>Average of highest 1/3*</td>
<td>$19,257</td>
<td>$22,483</td>
<td>$37,163</td>
<td>$52,669</td>
<td>$70,706</td>
<td>$92,313</td>
<td>$146,921</td>
<td>$170,513</td>
<td>$322,555</td>
<td>$423,716</td>
<td>$975,572</td>
</tr>
</tbody>
</table>

** REQUIREMENTS **

- **Generation 1 + Infinity**
  - 6% + 2%
  - 6% + 3%
  - 6% + 4%
  - 6% + 5%
  - 6% + 6%
  - 6% + 7%
  - 6% + 8%

- **Generation 2 + Infinity**
  - 3% + 2%
  - 4% + 3%
  - 5% + 4%
  - 6% + 5%
  - 6% + 6%
  - 6% + 7%
  - 6% + 8%

- **Generation 3 + Infinity**
  - 4% + 3%
  - 4% + 4%
  - 4% + 5%
  - 4% + 6%
  - 4% + 7%
  - 4% + 8%

- **Generation 4 + Infinity**
  - 4% + 5%
  - 4% + 6%
  - 4% + 7%
  - 4% + 8%

- **Generation 5 + Infinity**
  - 3% + 7%
  - 3% + 8%

- **Generation 6 + Infinity**
  - 3% + 7%
  - 3% + 8%

** Infinity Check Match **

- 10%
- 15%
- 20%
- 25%

** Presidential Bonus **

- UP TO 1%

** CASH **

<table>
<thead>
<tr>
<th>Car Volume</th>
<th>5000</th>
<th>7000</th>
<th>9000</th>
<th>13,000</th>
<th>15,000</th>
</tr>
</thead>
<tbody>
<tr>
<td>Car Bonus (per month)</td>
<td>$225–$250</td>
<td>$325–$375</td>
<td>$400–$450</td>
<td>$450–$500</td>
<td>$500–$600</td>
</tr>
</tbody>
</table>

**Incentive Trips/Celebrations**

- New Directors Conference
- Dream Trip
- International Top Achievers Trip
- Exclusive VIP Experience

** Shaklee Dream Plan Rewards and Requirements **

*Average annual income includes all Dream Plan Rewards and is based on the monthly amounts reported on Form 1099-MISC for all Business Leaders at that rank. The sum of these monthly averages is the figure reported in the income disclosure statement. For the Low and High averages, the lowest 1/3 and the highest 1/3 of the amounts reported on Form 1099-MISC for all Business Leaders at that rank is averaged, and the sum of these monthly averages is the figure reported, or where sample size is small for a given rank, the Low and High figures are the sum of the absolute low and absolute high amounts reported for each month. **Two Paid As Master Coordinator Legs are required. ‡Requires appointment to Director. For full requirements, see the Statement of Privileges and Responsibilities of Shaklee Family Members and the Incentive Booklet at www.events.shaklee.com/dream-plan-details