

SHAKLEE COMPENSATION PLAN REWARDS & REQUIREMENTS

CUSTOMER SALES COMMISSIONS			AMBASSADOR II	AMBASSADOR III	DIRECTOR	SENIOR DIRECTOR	COORDINATOR	SENIOR COORDINATOR	EXECUTIVE COORDINATOR	SENIOR EXECUTIVE COORDINATOR	KEY COORDINATOR	SENIOR KEY COORDINATOR	MASTER COORDINATOR	SENIOR MASTER COORDINATOR	PRESIDENTIAL MASTER COORDINATOR**
1+ customers	\$1	10%													
3+ customers	\$500	15%													
5+ customers	\$1,000	20%													
10+ customers	\$3,000	25%													
15+ customers	\$5,000	30%													
20+ customers	\$7,500	35%													
30+ customers	\$10,000	40%													
Average of lowest 1/3*			\$144	\$5,049	\$7,251	\$10,601	\$17,948	\$27,251	\$42,866	\$55,311	\$85,657	\$111,995	\$158,978	\$323,092	
Average*			\$750	\$12,466	\$13,954	\$24,516	\$37,199	\$49,695	\$69,897	\$97,019	\$131,609	\$206,338	\$245,543	\$574,205	
Average of highest 1/3*			\$1,661	\$23,153	\$24,095	\$42,107	\$63,343	\$80,634	\$103,787	\$152,051	\$190,448	\$334,239	\$356,512	\$925,379	
Active Volume	75	75	75	75	75	75	75	75	75	75	75	75	75	75	75
Customer Volume			500	500	500	500	500	500	500	500	500	500	500	500	500
Personal Team Volume		500	2,000	2,500	3,000	3,000	3,500	3,500	4,000	4,500	5,000	6,000	7,000		
Organizational Volume						10,000	20,000	30,000	50,000	75,000	100,000	200,000	500,000		
Outside Organizational Volume									25,000	37,500	50,000	100,000	250,000		
Director Legs				1	2	2	3	3	4	5	6	8	10		
Generation 1 + Infinity					6%	6%	6%	6%	6%	6% + 2%	6% + 2.5%	6% + 3%	6% + 3.5%	6% + 4%	
Generation 2 + Infinity					3%	4%	5%	6%	6%	6% + 2%	6% + 2.5%	6% + 3%	6% + 3.5%	6% + 4%	
Generation 3 + Infinity								4%	4%	4% + 2%	4% + 2.5%	4% + 3%	4% + 3.5%	4% + 4%	
Generation 4 + Infinity									2%	4% + 2%	4% + 2.5%	4% + 3%	4% + 3.5%	4% + 4%	
Generation 5 + Infinity										↓	↓	3% + 3%	3% + 3.5%	3% + 4%	
Generation 6 + Infinity										↓	↓	↓	3% + 3.5%	3% + 4%	
Infinity										↓	↓	↓	↓	↓	
Infinity Check Match											10%	15%	20%	25%	
Presidential Bonus															UP TO 1%
30 for 30 Bonus	30%	30%	30%	30%	30%	30%	30%	30%	30%	30%	30%	30%	30%	30%	30%
Level 1 Bonus	6%	8%	10%	10%	10%	10%	10%	10%	10%	10%	10%	10%	10%	10%	10%
Level 2 Bonus			2%	2%	2%	2%	2%	2%	2%	2%	2%	2%	2%	2%	2%
Director Team Bonus			6%	6%	6%	6%	6%	6%	6%	6%	6%	6%	6%	6%	6%
Star Club Bonus	You earn a \$75 Star Club Bonus for every \$500 in initial purchases made by at least 3 new people in a month.														
2024 Rank Up Bonus[†]			Global Conf. Reg & One Night Hotel	\$1,000	\$2,000	\$2,500	\$4,000	\$5,000	\$7,500	\$10,000	\$20,000	\$20,000	\$20,000	\$20,000	
Car Volume				5000		7000		9000		13,000	15,000				23,000
Car Bonus				\$225-\$250		\$325-\$375		\$400-\$450		\$450-\$500	\$500-\$600			\$1,400	\$1,500
Incentive Trips / Celebration			VIP ELITE TRIP									New Master Coordinator Ceremony			

*Shaklee makes no promises or guarantees regarding earning additional income or any other earnings opportunity. The success or failure of each Shaklee Ambassador, like any other business opportunity, depends on your own skills and personal effort. Shaklee Ambassadors do not earn compensation for the recruitment or sponsorship of other Shaklee Ambassadors. The Shaklee Compensation Plan is new and has limited earnings history. The financial results of all Shaklee Ambassadors for the preceding year under the existing compensation plans are contained in the Shaklee Average Earnings Chart that can be found at <https://us.shaklee.com/earnings> which does not include Ambassador costs.

Shaklee Ambassadors do not earn compensation for recruiting or sponsoring other Shaklee Ambassadors. For full details about the Shaklee Compensation Plan, speak to your Shaklee Ambassador or visit Shaklee.com.

**Presidential Master Coordinator title requires at least two legs to be at the Master Coordinator title or higher