

		Shaklee Japan Compensation Plan																								
Qualification																										
Member	MB	①Can purchase at the price of 70% SRP ②Registration fee free																								
Distributor	DS	①Can purchase at the price of 70% SRP ②Need to pay 2,100yen (tax included) of DS kit (registration fee) ③Receives 6-20% group commission against monthly BV that is summed up with the whole group actual sales ④Need recommendation of 1 member or more																								
Supervisor Criteria/Conditions of promotion Applied from promoted person in December,1st 2006	SV	①Conditions a. <table border="1" style="margin-left: 40px;"> <thead> <tr> <th></th> <th>1st Month</th> <th>2nd Month</th> <th>3rd Month</th> </tr> </thead> <tbody> <tr> <td>Self BV</td> <td>200,000 or more</td> <td>250,000 or more</td> <td>350,000 or more</td> </tr> </tbody> </table> *Promotion date to SV is the 1st day of next month after the 3rd month of promotion-step finished					1st Month	2nd Month	3rd Month	Self BV	200,000 or more	250,000 or more	350,000 or more													
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Honorary Title Application from Dec, 2006 ReADJ on Dec,1st 2006 Higher rank will be applied until Sep. 2007.From Oct. 2007 title will be unity		<table border="1" style="margin-left: 40px;"> <thead> <tr> <th>Title</th> <th>necessit y min 1st #</th> <th>1st~3rd</th> </tr> </thead> <tbody> <tr> <td>SSV</td> <td>1</td> <td></td> </tr> <tr> <td>CO</td> <td>3</td> <td>3</td> </tr> <tr> <td>SCO</td> <td>5</td> <td>10</td> </tr> <tr> <td>KCO</td> <td>7</td> <td>20</td> </tr> <tr> <td>SKC</td> <td>10</td> <td>30</td> </tr> <tr> <td>MCO</td> <td>12</td> <td>50</td> </tr> </tbody> </table> *Both 1st /1st~3rd total must meet condntions *Assessment: Once half a year •April,1st and Oct. 1st *Conditions Self &1st:Average BV for Mon.of 350,000yen or more *SV assesment is done at the same time *Re-promotion criteria for SV downgraded BV for consecutive 2months should be 250,000-350,000yen RE-promotion within 6months allows to return to where they where.				Title	necessit y min 1st #	1st~3rd	SSV	1		CO	3	3	SCO	5	10	KCO	7	20	SKC	10	30	MCO	12	50
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Group commission Application from Dec, 2006		<b>Sales Commission</b> <table border="1" style="margin-left: 40px;"> <thead> <tr> <th></th> <th>BV</th> <th>Commission Rate</th> </tr> </thead> <tbody> <tr> <td rowspan="5">DS</td> <td>25,000 yen or more</td> <td>6%</td> </tr> <tr> <td>50,000 yen or more</td> <td>8%</td> </tr> <tr> <td>100,000 yen or more</td> <td>12%</td> </tr> <tr> <td>150,000 yen or more</td> <td>16%</td> </tr> <tr> <td>200,000 yen or more</td> <td>20%</td> </tr> <tr> <td>SV/SSV</td> <td>350,000 yen or more</td> <td>30%</td> </tr> <tr> <td>Over CO</td> <td>350,000 yen or more</td> <td>27%</td> </tr> </tbody> </table> *When SV's BV is less than 350,000 yen, DS rate is applied.					BV	Commission Rate	DS	25,000 yen or more	6%	50,000 yen or more	8%	100,000 yen or more	12%	150,000 yen or more	16%	200,000 yen or more	20%	SV/SSV	350,000 yen or more	30%	Over CO	350,000 yen or more	27%	
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Rank commission Application from new title in Dec, 2006		Over Co: BV= Average for 6months, 1st needs 6month BV av more than 600,000yen. •Rank comission when this bonus rate is applied is flat 100,000 yen/M. * Those who could not achieve Rank Bonus(100,000 yen ) Condition and self BV is more than 350,000yen will be applied 3%																								
Promotion Bonus Application from new title in Oct, 2006		①upperSV 100,000yen、NEWSV 50,000yen ②Av. BV of 3months is 350,000 yen or more including the month direct deal was begun as SV ③Both upper & NSV achievement are required. (Attend the NEWSV seminar in three months. ) ④Under 6month demotion SV re-promote will not be applied																								
Continuance Bonus Application from new title in Apr, 2007		50,000 yen every five years after SV contracting																								