PERSONAL BONUS PERCENTAGES

250	4%
500	8%
1000	12%
2000	16%*
2500	20%
3000	24%**
4000	28%
5000	30%
7000	32%
10,000	34%

* 2000 Group Volume is the volume required to maintain rank and receive Leadership Bonuses, 100 of which must be Personal Volume

** The maximum Personal Bonus Volume percentage available on AirSource Volume

LEADERSHIP BONUSES

ASSOCIATE

1000 Shaklee Group Volume †
or
2000 AirSource Group Volume

- Up to 35% profit on retail sales
- Up to 15% profit on Member sales

DIRECTOR

Shaklee
4500 Shaklee Group Volume in 3 consecutive months †/††
or
3000 Shaklee Group Volume in 1 month †

AirSource
14,500 AirSource Group Volume in 3 consecutive months ††
or
9500 AirSource Group Volume in 1 month

- SN Pricing
- Up to 50% profit on retail sales
- Up to 27.5% profit on Member sales
- Up to 10% profit on Distributor

COORDINATOR

1 First Level

- SN Pricing
- Up to 50% profit on retail sales
- Up to 27.5% profit on Member sales
- Up to 10% profit on Distributor sales

Leadership Bonuses 2 Levels Deep

7%
5%

SENIOR COORDINATOR

2 First Levels
15,000 Monthly Business Group Volume

- SN Pricing
- Up to 50% profit on retail sales
- Up to 27.5% profit on Member sales
- Up to 10% profit on Distributor sales

Leadership Bonuses 2 Levels Deep

7%
6%

EXECUTIVE COORDINATOR

3 First Levels
25,000 Monthly Business Group Volume

- SN Pricing
- Up to 50% profit on retail sales
- Up to 27.5% profit on Member sales
- Up to 10% profit on Distributor sales

Leadership Bonuses 3 Levels Deep

7%
6%
4%

KEY COORDINATOR

4 First Levels
50,000 Monthly Business Group Volume

- SN Pricing
- Up to 50% profit on retail sales
- Up to 27.5% profit on Member sales
- Up to 10% profit on Distributor sales

Leadership Bonuses 4 Levels Deep

7%
6%
5%
3%

MASTER COORDINATOR

6 First Levels
100,000 Monthly Business Group Volume

- SN Pricing
- Up to 50% profit on retail sales
- Up to 27.5% profit on Member sales
- Up to 10% profit on Distributor sales

Leadership Bonuses 4 Levels Deep

7%
6%
5%
4%

All statements of potential profit on retail sales are based upon Suggested Retail Price. This is a summary of the Compensation Plan. For a more detailed explanation, please see the *Statement of Privileges and Responsibilities of Shaklee Family Members (P&R)*. In the event of any discrepancy between the *P&R* and this summary, the *P&R* governs.

† 100 of which must be Personal Volume
†† If using 3-month option 2000 Group Volume must be in final month of qualification

Compensation Plan

Shaklee®
Creating Healthier Lives™