# Love Your Life 2018

SUGGESTED AGENDA(S)

#LoveYourLife2018

Shaklee"

## January 6 Event Flow

Hosting a January 6 event (or one during the month of January)? Use this suggested event flow to ensure a successful meeting.

### Suggested Event Flow (60 minutes total)

#### WELCOME AND SOCIALIZE (10-15 MINUTES)

Mix and mingle with guests.

Get to know more about attendees, ask questions, find out interests and goals.

Offer refreshments.

#### **PRESENTATION (15-20 MINUTES)**

Thank guests for attending.

Give a brief outline of the purpose of the event.

Go through the presentation deck with script (YOUTH® focused or Healthy Weight and Cleanse focused).

Offer product experience – For YOUTH, do the back-of-thehand product demo with a guest. For Healthy Weight and Cleanse, pass around smoothie or other Shaklee 180<sup>®</sup> program food samples. (Use the YOUTH Demo Handout to learn how to do the YOUTH back-of-the-hand demo.)

Share your own Love Your Life Story (see the presentation deck for the place where stories should be shared).

Invite guests to consider making a step toward creating a life they love by deciding to sponsor, purchase, or find out more.

Thank guests for their participation and share the special offers available when they join in January: the YOUTH Advanced Anti-Aging Regimen offer or the Shaklee 180 Starter Kit offer. Check out these sites/ pages for resources to support your January 6 meeting:

SOCIAL POSTS - SHAKLEE SOCIAL MYSHAKLEE.COM > MY BUSINESS > SHARE SHAKLEE

EVITES - DISTRIBUTOR BACK OFFICE MYSHAKLEE.COM > MY BUSINESS > CREATE AN EVENT

E-MAIL TEMPLATES – FOR FOLLOW-UP, THANK-YOU NOTES, ETC. MYSHAKLEE.COM > MY BUSINESS > SHARE SHAKLEE

#### OTHER TOOLS AND RESOURCES

- NEW BETA TOOLS PAGE (OR ALL TOOLS PAGE) MYSHAKLEE.COM/TOOLS USE THE FEATURED ITEMS FILTER IN THE LEFT NAVIGATION AND LOOK FOR JANUARY

#### **CLOSE (25-30 MINUTES)**

Offer guests the opportunity to try more products. (For YOUTH, allow guests who didn't get selected for the backof-the-hand demonstration an opportunity to experience the regimen. For Healthy Weight and Cleanse, share more Shaklee 180 food samples.)

Make yourself available for questions about the products and/ or opportunity.

Sponsor people who are interested in joining as Distributors or Members.

Thank guests for attending, and make sure you have contact information for all guests who came (for following up).

