

DREAM 2011

The incentive trip of your dreams!

Earn 350 points by building and growing your business. Then join us for the experience of a lifetime. You owe it to yourself!

Sponsoring Points

10 points: sponsor Super GOLD Ambassador

5 points: sponsor GOLD Ambassador

2 points: sponsor Distributor with 100 PV or more

1 point: sponsor Member or Distributor with 50 PV

- Max. 150 points can be earned in this category (including AutoShip points)
- 50 points required (10 personal) in this category for all attendees
- PV must be applied within 60 calendar days of application entry date to count for points
- For people sponsored during qualification year: if trip is not earned, sponsoring points earned during the final 4 months of the qualification period (March – June) will carry over and expire at the end of the next qualification period
- For everyone else: if a trip is not earned, sponsoring points expire at the end of the qualification period and cannot be carried over to the next incentive trip
- Sponsoring points received double if the person you sponsor establishes and maintains a 100 PV AutoShip for 3 months

New Rank Advancement Points

30 points – Director (45 if FastTRACK)

50 points – Senior Director (75 if FastTRACK)

75 points – Coordinator

100 points – Senior Coordinator

150 points – Executive Coordinator

175 points – Senior Executive Coordinator

200 points – Key Coordinator

225 points – Senior Key Coordinator

250 points – Master Coordinator

- New Rank points can only be earned once for any given rank and are awarded at the conclusion of the 3-consecutive-month qualification period – regardless of which qualification period qualification began in
- New Rank means never before holding the rank achieved, or, if you have held it, it has been longer than 5 years since paid-as rank was held (prior to April 2005)
- Must attain and hold rank for a total of 3 consecutive months (month of qualification + 2 months maintenance = 3 months)
- Must hold rank achieved during month of the trip
- If a trip is not earned, New Rank points expire at the end of the trip qualification period and cannot be carried over to the next incentive trip

Leadership Development Pts.

First Level

25 points – add Net Gain First Level (month 1)

40 points – hold First Level count (month 3)

50 points – hold First Level count (month 5)

60 points – hold First Level count (month 7)

Business Group

5 points – add Net Gain total recap (month 1)

10 points – hold total recap count (month 3)

15 points – hold total recap count (month 5)

20 points – hold total recap count (month 7)

- Points earned in this category for maintaining Net Gain number for 3, 5, or 7 months do not need to be consecutive
- Points are tied to the total number of First Levels, or to the total recap (business group) number, and not to any particular breakout that occurs
- Points are not awarded during volume grace month (VGM)/waiver months taken by you or your downline Business Leaders
- VGM/waiver months do not count for month 1, 3, 5, or 7 calculations
- Net Gain First Level and Net Gain business group base are determined on the highest amount achieved during the prior 2 years (July 2008 – June 2010)
- Points are awarded at the end of months 1, 3, 5, and 7 that the Net Gain First Level or business group is maintained free of VGM/waivers, regardless of trip qualification period qualification began in
- If a trip is not earned, Leadership Development (Net Gain) points earned expire at the end of the trip qualification period and cannot be carried over to the next incentive trip, but subsequent month awards that have not yet been earned (months 3, 5, and 7) can cross into the new qualification period and will be awarded, when earned, for that new incentive trip

Other Things

Longevity Points:

One point for every year you have been in Shaklee from your entry/application date on record to July 1, 2010.

- Double qualify with 850 points
- Qualify additional family members or friends (in your room): 200 points each (limit 2)
- To earn the trip you must be or have held the rank of Senior Director or above for at least 3 months at some point during the qualification period
- You cannot drop below the rank of Director during the qualification period
- At least one trip attendee must be listed as a member of the DBA
- Early bird qualify by January 31, 2011 for special perks